

# SEMINAR SCHEDULE



## FRIDAY 07.12.24

9:00 am - 10:00 am

- Classroom 1** Customer Experiences Beyond Transactional to Relational  
Sheryl Driggers, Collision Advice
- Classroom 3** Damage Appraisal Documentation  
John Shoemaker, BASF
- Classroom 4** Dent to Delivery: AI tools & strategies to reduce cycle time  
Tom Zobelein, Capture the Keys

10:15 am- 11:15 AM

- Classroom 1** Estimating for Seatbelt Inspections  
Danny Gredinberg, DEG and Collision Advice
- Classroom 3** Do You have Leaky Profit? Find Out Where Your Profit Leaks  
How to Fill the Holes!  
Ian Szilagyi, OEC
- Classroom 4** Navigating Collision Repair Regulations & Insurance  
Terminology  
Burl Richards, Burl's Collision Center and ABAT President

11:30 am- 1:30 pm

- Junior Ballroom** Success Today, Success Tomorrow  
Mike Anderson, Collision Advice

4:00- pm - 5:30 pm

- Junior Ballroom** Repairidy! An interactive auto body game show  
Hosted by Danny Gredinberg, DEG and Erin Solis, CCG

**MORE DETAILS AND REGISTRATION AT  
WWW.ABAT.US/TRADESHOW**

# SEMINAR SCHEDULE



## SATURDAY 07.13.2024

**9:00 am - 10:00 am**

**Classroom 1**     **100% Dissassembly Best Practices**  
Mike Anderson, Collision Advice

**Classroom 4**     **Contemporary Workforce Dynamics: What Does the Data Say  
and How Do History & Human Biology Play a Role?**  
Tony Adams, Akzo Nobel

**10:15 am - 11:00 am**

**Classroom 3**     **Eagle MMS: Unveiling Trends & Reimbursement Strategies  
for Body Shop Materials**  
Yanni Koutmos, Eagle MMS

**Classroom 4**     **Honest Conversations: How to be YOUR Best**  
Clay Hoberecht, Best Body Shop

**1:00 pm - 2:30 pm**

**Junior Ballroom**     **Culture Club**  
Panel: Burl Richards, Tony Adams, TBD  
Moderator: Mike Anderson, Collision Advice

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